

Volunteer Center of Lubbock

Team: Development/Engagement
Full-time position - 40 hours per week

The Volunteer Center of Lubbock inspires a more engaged community by helping people find their purpose and act on it.

Our ideal candidate thrives on being part of a team and has a passion for engagement and people – someone who has excelled at customer service, gets excited about talking to and connecting people of all ages ranging from one-on-one to large groups, and is jazzed about **multi-tasking**.

In essence, **the perfect candidate**:

1. **Already knows – and loves – the Volunteer Center.** Or, they might have a lifelong passion for helping people act on their purpose whether exhibited in work, volunteer, or personal experience.
2. **Is absolutely excellent with relationships** – passionate about **listening** to people, **understanding** their needs, and **guiding** them to the right fit in the context of our mission. Loves sharing stories. Values receiving feedback.
3. **Is fantastic at managing details enabling strong organizational impact** including collecting data.
4. **Provides excellent customer care.**
5. **Loves sales and promoting events** – can listen and create value with partners. Not afraid to ask people for \$\$\$\$. Connect dots on how our programming can impact their mission. Able to tailor our services to their needs for maximum benefit. Source of inspiration, motivation and encouragement. Able to make connections and use resources to engage people for a variety of opportunities.
6. **Passionate about achieving impact goals.**
7. **Has a degree** - Bachelors, minimum.

A few other qualities we're looking for include:

- **A great organizer** – creates simple systems to facilitate excellent follow-through.
- **Collaborative**, and skilled at working with people from different teams, and different backgrounds. Gets the power of what can be done by a unified team. Loves getting and giving feedback.
- **A strong influencer who is not afraid to speak up.**
- **Entrepreneurial**, bringing new and different ideas to the table, and then taking initiative to make them happen.
- **A great communicator** – both in writing and in person in a variety of settings. Asks great questions. Has a way of driving people to action that doesn't feel at all like nagging.
- **Sees doing a variety of jobs as an opportunity, not a burden.**

If you are someone who has these qualities, we can train you to do everything else.

This role is primarily focused on developing strong donor relationships and securing event sponsorships/ticket sales. Includes helping donors find their best fit in Volunteer Center programming, making presentations on behalf of the Volunteer Center, collaborating with team members on all donor engagement opportunities and other tasks.

For more information about the Volunteer Center's impact, click the items below

[Volunteer Center Impact](#)

| ["What is the Volunteer Center of Lubbock?"](#)

If this description calls out to you, send a cover letter that explains why, along with a resume and salary expectations, to sbass@volunteerlubbock.org. No phone calls please.